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An industry discussion with Wake Forest University

April 25, 2012



Agenda

- Backdrop of Our Commentary
- Industry Compliance Milieu
- View of Federal Regulators
- Areas of Department Administrator/Business Manager Focus
- What the Future May Hold?

Backdrop of our Commentary

- "Public Company" vs. "Public Interest Entity" standard Municipal Debt Issuers
- Current and Evolving Expectations of Federal Regulators (e.g. NIH, NSF, SEC, FASB)
- Federal Agency Expectations "Institutional Accountability" in a decentralized operating environment — How is it evidenced?
- Changing Expectations of external auditors
- How can Wake Forest University keep "ahead of the risk curve?"

Industry Compliance Milieu

- Proliferation of laws and regulations (federal and state)
- Surge of federal agency reviews over research activities Post-Stimulus Funding
- On-going political concerns regarding affordability, salaries and benefits and unrelated business income
- Negative publicity related to Faculty Conflicts of Interest and proper disclosure and management
- Billing compliance audits and the evolving Healthcare Reform landscape
- Code of Conduct and Ethics questions (Penn State incident)

Other Salient Compliance Issues. . .

- Possible loss of restricted or sensitive data due to unauthorized intrusion into information systems or loss or theft of mobile computing devices
- Complicated export control rules
- Clinical trial protocols not being adhered to
- Lab safety rules and regulators
- Spotlight on NCAA compliance
- Private use of facilities constructed with tax-exempt bond proceeds
- Gaps in administration of sponsored research projects due to lack of integrated pre-award and post-award systems
- Financial pressures related to economy may result in university employees not complying with policies and practices

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Views of Federal Regulators

- Convergence of Federal Agency Focus
 - NIH, NSF, Department of Education, etc.
 - IRS
 - HHS Medicare, Conflict of Interest
 - SEC Municipal Debt Issuers
 - States Taxes, Medicaid, Restricted Funds
- Continued focus on research universities (with academic medical centers)
- "Institutional Accountability and Oversight"
- Rules based compliance requirements interpreted through an "accountability lens."

Views of Federal Regulators

• Driving of accountability and transparency through regulatory disclosures (IRS), higher standards of accountability (NIH, NSF), and oversight and monitoring (IRS, NIH, NSF, other (SEC?)

Areas of Compliance Attention

- Common Areas of "Liaison" Focus
 - Tax
 - Research
 - NCAA
 - Animal Care
 - Patient Billing
 - Environmental Health and Safety
 - Privacy
 - Human Subject Research
 - HIPPA

- Evolving Areas of "Liaison" Focus
 - Information Technology
 - DOL/ERISA
 - Supplier/outsourcer compliance
 - Export controls
 - Employment/Labor Compliance
 - Code of Ethics
 - International Operations
 - Contracting Approval –
 Domestic and Global

How Can Institutional Departmental Administrators/Business Manager Prudently and Proactively Respond?

- Top 10 Areas of Decentralized Control/Compliance Attention
- The Department Administrator/Business Manager "Control Playbook"
- How are Others Responding?

Top 10 Areas of Decentralized Control/Compliance Attention. . . Where there have been unfortunate publicized events over the past year?

- 1. Use of P-Cards for personal benefit
- 2. Imprudent Travel and Entertainment Expenses Unapproved/Undocumented
- 3. Inappropriate charging of restricted funds (e.g. gifts, grants, etc.)
- 4. Localized receipt of cash and off book bank accounts
- 5. Purchasing practices not appropriately followed vendor file not updated
- 6. Untimely or cursory reviews of departmental expense activity
- 7. Undocumented and/or approved expense transfers
- 8. Inaccurate account coding of expense and revenue activity
- 9. International activities not in compliance with University Policy
- 10. Inaccurate graduation and job placement statistics

Selected Sound Departmental Practices. . . Where have others strengthened practices over the past year?

- Reliance on School/Center Annual Representation Letter
- Authorization and approval of expenditures
- Safeguarding of equipment
- Year end Accruals Purchases and Services
- Compliance with Donor Restrictions
- Management and reporting of research activities
- School managed reserves for receivables and student loans
- Reconciliation of School managed accounts
- Analysis of Financial results budgeted vs. actual
- Tax Reporting of Unrelated Business Activities

The Department Administrator/Business Manager "Control Playbook"

- Understand the "Key" financial and compliance controls What are they? Who is responsible?
- Analyze budget/actual Is the review threshold appropriate?
- "Support" the higher "compliance risk faculty"
- Document "institutional oversight and monitoring"
- Ensure adequate contemporaneous documentation of control activities
- "Don't go at it alone" Look to others for help and support
- Ask yourself, "Where is there institutional risk in my department?" "What am I doing about it?"

How Are Others Responding?

- Formalized Departmental Administrator Financial/Compliance Training and Certification
- Raising Faculty Awareness and Training
- Control/Compliance Initiatives to:
 - Indentify key local controls
 - Assign specific accountability for control and monitoring
 - Measure effective compliance and controls
- Establishment of More Formalized Institutional Compliance/Risk Programs
- How can we assess whether our current investment in compliance/controls is enough and working effectively? What (and where) should our investment be in the next 18-36 months?

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What the Future May Hold?

- Potential Hearings on the Quality and Effectiveness of Compliance Audits – Do they go far enough?
- Revisions of OMB A-133
 - Public company control and compliance standard?
- Period of increased federal and state audit activity next 24-36 months
- Impact of the convergence of public company and not for profit reporting standards Role of the SEC?
- Declining and/or flattening of research funding may present financial and compliance risks
- Access and affordability concerns may bring tax policy changes

Thank you.

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